Model Revolving Loan Fund (RLF) Programs Spring 2023 Webinar Series

March 15, 2023
California's Advanced Rebate Program





Agenda

- 1. Housekeeping, Updates, and Reminders
- 2. Featured Presentation
- California's Advanced Rebate Program
- 3. Facilitated Q&A with Berkeley Lab

Housekeeping, Upcoming Webinars, and RLF Program Reminders

Upcoming Webinars in Model RLF Program Webinar Series

March 29 (Part 4) – Residential Financing Programs: Nebraska's Dollar and Energy Saving Loans Program <u>AND</u>
 Green Jobs, Green New York

Registration required for webinars; Registration links and additional info to be provided ~2 weeks prior.

Reminders:

- Application Deadline: Due <u>April 21, 2023</u>
- **New** Resource: RLF Frequently Asked Questions (circulated on March 8, 2023)

Questions?

Contact your SEP Project Officer or <u>EERevolvingLoanFund@ee.doe.gov</u>



California Energy Commission

Model RLF Webinar Series: Advanced Rebate Payment Program

Jacob Wahlgren

March 15, 2023



The Energy Commission is committed to promoting a clean, affordable, and reliable energy supply for all Californians.



Revolving Loan Fund & Loan Loss Reserve Programs

- Advanced Rebate Payment
- Energy Efficient State Property RLF
- Energy Conservation Assistance Act
- Moderate Income Sustainable Technology (MIST)
- LA County Public Building Revolving Loan Fund
- SoCalREN Revolving Savings Fund





OTHER ENTITIES ENGAGED ON ENERGY







Public Utilities Commission (CPUC)

Independent System Operator (CAISO)

Air Resources Board (CARB)



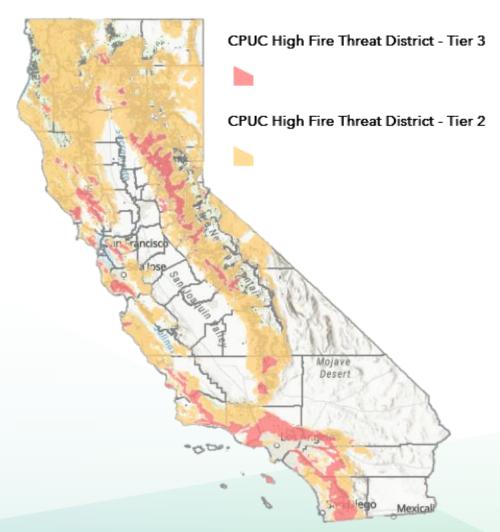
Self Generation Incentive Program

Equity and Resiliency

- Energy storage for SF, MF, and non-residential
- IOU ratepayer-funded

Equity Resiliency Budget

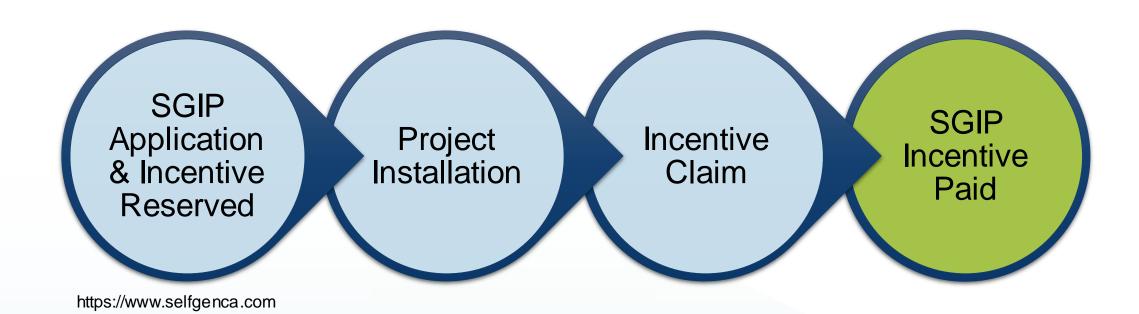
- Critical resiliency for SF homeowners in wildfire threat areas
- \$27K average incentive
- Covers ~100% project cost



CPUC High Fire Threat Districts (https://capuc.maps.arcgis.com/)



Rebate Process





Advanced Rebate Payment

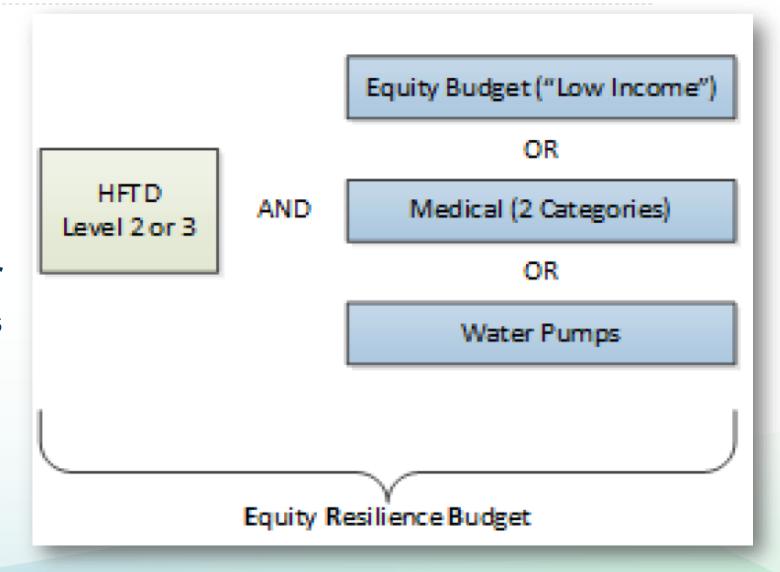
- Launched November 2020
- Program Administrator
- \$2.5M seed funding from ARRA revolving funds
- No-cost Bridge Financing to benefit SGIP Equity Resiliency participants
- Single-family homeowners
- Incentivizes energy storage technologies





Participant & Project Eligibility

- Reserved SGIP
 Rebate
- Approved Contractor
- No cost to participants
- No credit checks





Contractor Recruitment & Training

- Facilitated by PA
- Approved Contractors
- Existing SGIP Contractor
- PA Website of Approved Contractors

Bridge Financing for Developers

GSFA Up-front Funding for Developers Accessing the SGIP-ERB Incentive Program



Bridge financing through GSFA eases the burden of up-front funding for Developers.

% Program Overview

The Self-Generation Incentive Program – Equity Resiliency Budget (SGIP-ERB) under the California Public Utilities Commission (CPUC) provides incentives to cover the cost of equipment and installation of energy storage technologies to customers in California who live in Tier II or Tier III High Fire Threat Districts (HFTD) or have had two or more Public Safety Power Shutoff (PSPS) events and require electricity for medical, health and safety.

Though these incentives are generous, it can be financially challenging for Homeowners to pay for services...

READ MORE



Project Workflow

ARP Program Application

- Homeowner & Contractor
- Eligibility verified by PA



1st Loan Installment (50% SGIP Incentive)

- Issued to Contractor
- 8 weeks prior to Project Start



Contractor completes work

Energy storage equipment installed



SGIP Incentive Issued

- Incentive repays the loan
- 4-6 months after Project Start



2nd Loan Installment (50% SGIP Incentive)

Issued to Contractor



SGIP Incentive Claim

- Notification to PA
- May require inspection



Program Administration

CEC

- Provides seed funding
- Federal Reporting
- Program Oversight
- 0.25 FTE

GSFA

- Qualifies Project
- Maintains Program Funds
- Contractor Eligibility & Program Training
- Issues loan to Contractor
- SGIP Incentive Recipient
- Program Reporting

Contractor

- Program Application
- Loan Recipient
- Purchases and installs equipment
- Markets SGIP & ARP to qualified residents

Homeowner/Applicant

- Contacts ARP Participating Contractor
- Assigns PA as SGIP Rebate beneficiary
- Receives energy storage equipment



- More than 430 projects financed
- \$12M in total financing for energy storage
- Average loan \$28K
- **5X** revolution of initial \$2.5M capitalization
- No reported defaults





Thank You!